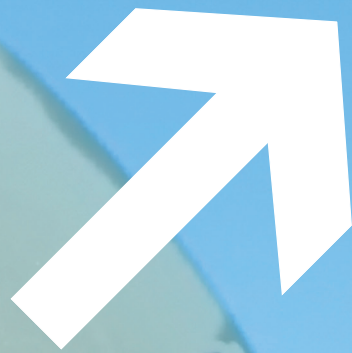


GLOBAL REACH STARTS HERE



STATE OF DELAWARE
INTERNATIONAL TRADE AND DEVELOPMENT OFFICE

Wilmington, Delaware, U.S.A. • <http://itc.sos.delaware.gov> • 302.577.8464

Advisory Services

Experienced staff provides in-house and on-site counseling to large, small, and medium-sized businesses about expanding into and leveraging the global marketplace.



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Investing

In Delaware, business executives, government leaders, and educational institutions work closely together. Our mutual goal is to continue making Delaware the best in the nation for incorporating and growing your business.

Delaware is the home to world-class companies including DuPont, W.L. Gore, AstraZeneca U.S., and many small and medium-sized businesses.

Advantages for locating in Delaware include:

- + No state or local sales tax, no VAT
- + No personal property or inventory tax
- + Corporate income tax credits for new and expanding businesses
- + Exemption of corporate tax for certain investment and holding companies
- + Close to the premier global financial center, New York City
- + One of the highest concentration of scientists and engineers in the U.S.
- + A low-cost environment within a one-hour drive, providing easy access to more than 33% of U.S. consumers
- + Diverse industries, agriculture, and life science research and commercialization
- + Accessible and business-friendly government

Exporting & Importing

The International Trade and Development staff assists Delaware companies to increase exports by positioning Delaware products in foreign markets. The International Trade Group provides import assistance to companies sourcing products from overseas.

Incorporating

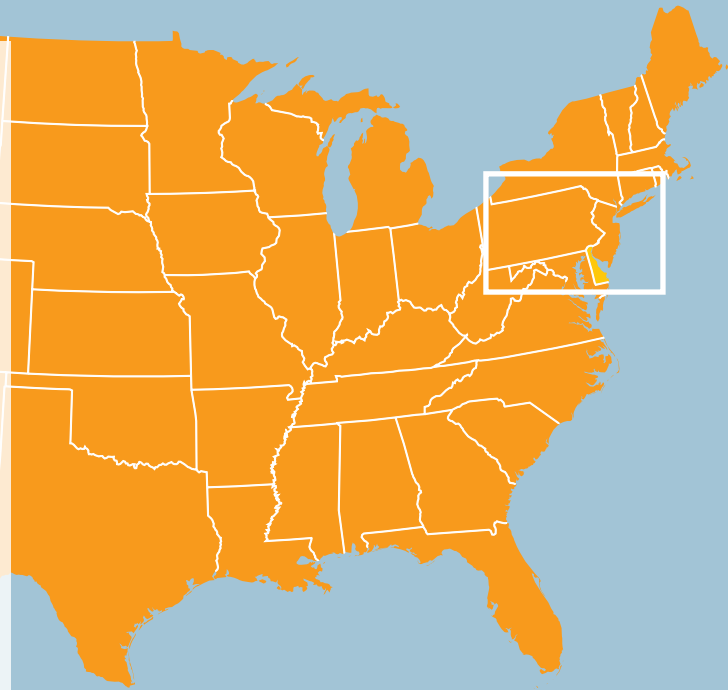
Almost a million business entities have their legal home in Delaware including more than 50% of all U.S. publicly-traded companies and 60% of the *Fortune* 500.

Businesses choose Delaware because we provide a complete package of incorporation services, including:

- + Modern and flexible corporate laws
- + Highly-respected Court of Chancery
- + Business-friendly State Government
- + Customer service from staff of the Division of Corporations

Location Advantage

Delaware is strategically located on the U.S. Northeast Corridor between New York City and Washington, D.C., easily reaching 33% of U.S. consumers by superhighway I-95.



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Foreign Trade Zone #99 Supports Commerce

Foreign Trade Zone #99 is located in the State of Delaware. The International Trade and Development Office has primary responsibility for the administration and promotion of the Foreign Trade Zone. The Zones are located at the Port of Wilmington and Wyoming, Delaware, with other authorized sub-zones thorough the state.



Foreign Trade Zone #99 Includes The Port of Wilmington

Delaware Welcomes You

The Delaware Beaches are sometimes referred to as the summer capital. Family oriented beaches on the Atlantic Ocean close to Washington, D.C., are regularly visited by diplomats and elected officials with their families during the summer.

Nemours Mansion & Gardens has a spectacular French formal gardens and the Louis XVI-style chateau was built for Alfred I. DuPont and contains 102 rooms furnished with fine examples of antique furniture, rare rugs, tapestries, and works of art.

The Hotel DuPont is a local landmark and internationally renowned world-class historic hotel, the pride of Delaware, and world headquarters of a global *Fortune 500* corporation.



Cherry Blossoms in Springtime, Georgetown, Delaware

Outreach

The International Trade and Development Office is actively engaged in representing Delaware around the world to assist Delaware businesses in connecting to the global marketplace.



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Trade Shows and Missions

Trade Shows and Exhibits are important events permitting Delaware businesses to expose their products to global customers at reduced-cost booth space.

The International Trade staff participates in international trade events representing Delaware companies interested in expanding their businesses. We provide trade-show participants with hands-on, in-country assistance. This program provides new-to-market and new-to-export Delaware companies with a cost-effective means of increasing exports.



World Trade Center

World Trade Center Institute Delaware (WTCI) is a non-profit organization that provides international trade services complementing and supporting existing services of private and government agencies. Working closely with the Department of State, International Trade Section to achieve global trade objectives, WTCI offers its members unparalleled opportunity to enjoy the advantages of the global business community. WTCI organizes monthly meetings focusing on critical international business matters. The monthly meetings provide participants with networking opportunities as well as presentations by experienced professionals on a broad scope of specific topics.

Representing Delaware

Trade Missions are organized and arranged by the International staff to targeted international destinations. International staff develops and maintains personal relationships around the world to better assist Delawareans.